## PABC Result Review - 2QCY23



Tuesday, August 29, 2023

| Rupees' millions        | 2QCY23 | 2QCY22               | YoY                | 1HCY23     | 1HCY22 | YoY     |
|-------------------------|--------|----------------------|--------------------|------------|--------|---------|
| Net Sales               | 5,941  | 3,886                | 52.9% ▲            | 11,120.38  | 7,230  | 53.8%   |
| Cost of Sales           | -3,580 | -2,431               | 47.2% ▲            | (6,713.91) | -4,665 | 43.9%   |
| Gross Profit            | 2,361  | 1,455                | 62.3% ▲            | 4,406.48   | 2,565  | 71.8%   |
| SG&A Expenses           | -764   | -138                 | 454.4% ▲           | (996.22)   | -324   | 207.5%  |
| Other Expenses          | -190   | -240                 | 20.8% ▼            | (1,195.75) | -439   | 172.5%  |
| Operating Profit        | 1,407  | 1,077                | 30.6% ▲            | 2,490.72   | 1,802  | 38.2%   |
| Other Income            | 295    | 83                   | 255.7% ▲           | 310        | 46     | 567.8%  |
| Finance Cost            | -170   | -103                 | 65.9% ▲            | -328       | -277   | 18.1%   |
| Profit Before Taxation  | 1,532  | 1,057                | 44.9% ▲            | 2,933      | 1,571  | 86.7%   |
| Taxation                | -160   | -91                  | 75.2% ▲            | -219       | 5      | 4192.2% |
| Profit After Taxation   | 1,372  | 966                  | 42.0% ▲            | 2,715      | 1,577  | 72.2%   |
| Earnings Per Share      | 3.80   | 2.68                 | 42.0% ▲            | 7.52       | 4.37   | 72.2%   |
| Dividend                | 3.50   | 0.00                 |                    | 3.50       | 1.50   |         |
| Bonus                   | 0.00   | 0.00                 |                    | 0.00       | 0.00   |         |
| Right                   | 0.00   | 0.00                 |                    | 0.00       | 0.00   |         |
|                         | Closin | ng Period: Sep 13, 2 | 023 - Sep 17, 2023 |            |        |         |
| Gross Margin            | 39.7%  | 37.4%                | 2.3% ▲             | 39.6%      | 35.5%  | 4.1%    |
| SG&A Expenses to Sales  | -12.9% | -3.5%                | 9.3% ▲             | -9.0%      | -4.5%  | 4.5%    |
| Other Income to Sales   | 5.0%   | 2.1%                 | 2.8% ▲             | 2.8%       | 0.6%   | 2.1%    |
| Other Expenses to Sales | -3.2%  | -6.2%                | 3.0% ▼             | -10.8%     | -6.1%  | 4.7%    |
| Effective Taxation      | -10.4% | -8.6%                | 1.8% ▲             | -7.5%      | 0.3%   | 7.1%    |
| Net Margin              | 23.1%  | 24.9%                | 1.8% ▼             | 24.4%      | 21.8%  | 2.6%    |

## Sales (Rs'bn) vs Gross Margin



## PAT (Rs'bn) vs Net Margin

